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since 1927

Krafthand – the independent specialist media concept for the automotive trade. For over 95 years, this technical journal has served as a **guide for automotive companies and garage professionals.**

Expertise

Our core content is provided directly in-house by our dedicated editoral staff. Our team delivers high-quality editorial expertise in the areas of workshop practice, parts and systems, automotive technology, specific legal obligations for garages and business practices.

17 issues

With 17 issues per year and supplementary digital channels, Krafthand is a **consistent media concept** offering specialist information for the automotive trade.

Media profile 02 1 03



Circulation*

KRAFTHAND, one conception to set your advertisment objectives right. Most powerful beyond all media channels.

	Printed copies (in total) Krafthand-Magazine	18.034
	Digital copies (in total) Krafthand-Magazine	9.589
	Newsletter Subscribers Krafthand-Newsletter	4.053
K	Page Impressions (per month) Krafthand.de	381.484
H	Facebook-Followers Facebooksite Krafthand	4.062
0	Instagram Krafthand	528

Analysis of circulation

Average circulation per issue within one year (July 1st 2023 – June 30th 2024)

Printed copies	18.034 copies
Total circulation of that epaper	28.477 copies 11.049 copies
Total net paid circulation of that epaper	20.318 copies 9.589 copies
Free copies (Print and ePaper)	8.151 copies
Remainer, file and checking copies	606 copies

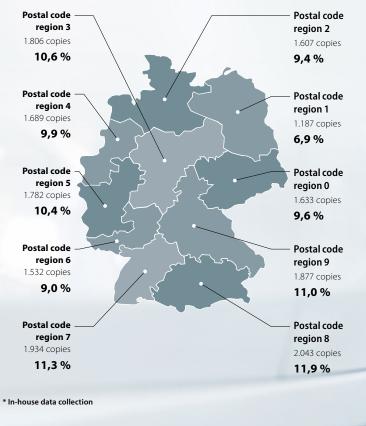


Circulation control

Informationsgemeinschaft zur Feststellung der Verbreitung von Werbeträgern e. V.

Regions by postal code*

Status quo: September 2024







Type of workshop* Independent garage 40,1% Brand-related garage 22,1% Systems operation workshop 21,9% garages Repair shop or publicly owned garage **Experts** 1,7% Other industries 4,3 % Company size* 1-19 employees 91% 20-49 employees 5% 50-99 employees 2% > 100 employees 2% 1–19 employees Role in the company* Owner, partner, managing director, operations manager 84% Workshop manager 12% Workshop employee 3% Other 1% * In-house data collection

Our readers' companies 06 1 07





workshop professionals **on average** read a print edition of Krafthand.

12 years

is the average duration that Krafthand readers are **connected to the title**.

96%

of Krafthand readers make decisions regarding purchases and investments.



929.000

online readers has Krafthand per year.

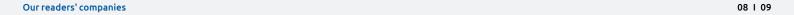


print readers has Krafthand per year.



Krafthand receives top ratings in terms of **recommendation** and **readability**.

* In-house data collection





Issue	Deadlines	Topics		Trade fairs + specials
1-2 January	PD 25/01/25 CD 03/01/25	 Diagnostics, maintenance and repair Suspension and steering technology 	 Driver assistance systems in service Expert services 	
3-4 February	PD 15/02/25 CD 24/01/25	Value-based repairs (parts, equipment, electronics maintenance, services)	 E-vehicles: Servicing and parts Lifting equipment Parts trade: Stationary vs. online 	
5 March	PD 08/03/25 CD 14/02/25	 Vehicle electrical/electronic system Exhaust gas after-treatment (tools, parts, service) 	Air-conditioning serviceCar glass business	
6 March	PD 29/03/25 CD 07/03/25	Aftermarket – partsTyre service and fitting	Sales of tyres/wheelsService and technology of lighting systemsTrade fair preview for Techno Classica	Techno Classica (Essen) 09/04 – 13/04/2025
7 April	PD 12/04/25 CD 21/03/25	Air-conditioning serviceFilter technologyBrake service	Battery and charge management (testing, charging, replacement)	
8 April	PD 26/04/25 CD 03/04/25	 Diagnostics, maintenance and repair Minor repairs (Smart and spot repair) 	 Engine: service and repair Lubricants and operating materials/ fluid management 	
9 - 10 May	PD 17/05/25 CD 25/04/25	 2025 workshop special: Value-based repairs – Profitable Aftermarket Solutions 	 Driver assistance systems in service Servicing motorhomes, caravans Expert services 	autopromotec (Bologna) 21/05 – 24/05/2025
11 June	PD 07/06/25 CD 15/05/25	 Aftermarket – parts Tyre service and fitting 	Sales of tyres/wheels Air-conditioning service	
12 June	PD 28/06/25 CD 05/06/25	Suspension and steering technology Brake service	Trends amongst tool providers Trendsetter in Sustainability	
13-14 July	PD 19/07/25 CD 27/06/25	 Original Equipment Manufacturers in the Aftermarket: Repackers, Parts, Distributors Service on the clutch and transmission 	 Transmission flush Lubricants and operating materials/ fluid management 	
15-16 August	PD 16/08/25 CD 24/07/25	 Motor: Service and repairs Driver assistance systems in service	 E-vehicles: Servicing and parts Expert services 	Insert (poster): Bundesliga calendar 2025/2026
17 September	PD 06/09/25 CD 14/08/25	Value-based repairs (parts, equipment, electronics maintenance, services)	 Minor repairs (Smart and spot repair) Bodywork repair/painting Digital claims management Car glass business 	IAA Mobility (Munich) 09/09 – 14/09/2025
18-19 September	PD 27/09/25 CD 05/09/25	Diagnostics, maintenance and repairTyre service and fitting	Purchasing tyres/wheelsVehicle electrical/electronic system	Equip Auto (Paris) 14/10 – 18/10/2025

 $PD = Publication \; date \cdot CD = Closing \; date$



Issue	Deadlines	Topics		Trade fairs + specials
20 October	PD 18/10/25 CD 26/09/25	 Service and technology of lighting systems Battery and charge management (testing, charging, replacement) 	Lifting equipmentTrends amongst tool providers	
21 November	PD 08/11/25 CD 17/10/25	 Aftermarket – parts Service on the clutch and transmission 	 Driver assistance systems in service Lubricants and operating materials/ fluid management 	
22 November	PD 29/11/25 CD 07/11/25	 Value-based repairs (parts, equipment, electronics maintenance, services) Expert services 	 Minor repairs (Smart and spot repair) Bodywork repair/painting Digital claims management	Insert (poster): wall calendar 2026
23-24 December	PD 20/12/25 CD 28/11/25	 Exhaust gas after-treatment (tools, parts, service) E-vehicles: Servicing and parts 	Brake service Engine: service and repairs	Insert: Product overview 2025/2026

 $PD = Publication \; date \cdot CD = Closing \; date \;$

Focus topics

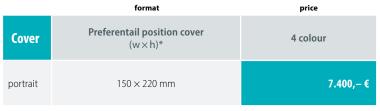
Topics	Issues
Additional business for the workshop	
Aftermarket - Parts	6/9-10/11/21
Air-conditioning service	5/7/11
Battery and charge management (testing, charging, replacement)	7/20
Bodywork repair/painting	17/22
Brake service	7/12/23-24
Car glass business	5/17
Diagnostics, maintenance and repair	1-2/8/18-19
Digital claims management	17/22
Driver assistance systems in service	1-2/9-10/15-16/21
Vehicle electrical/electronic system	5/18-19
Engine: service and repairs	8/15-16/23-24
Exhaust gas after-treatment (tools, parts, service)	5/23-24
Expert services	1-2/9-10/15-16/22
Filter technology	7
Gearbox flushing	13-14
Lifting equipment	3-4/20

Topics	Issues
Lubricants and operating materials/fluid management	8/13-14/21
Minor repairs (Smart and spot repair)	8/17/22
Original Equipment Manufacturers in the Aftermarket: Repackers, Parts, Distributors	13-14
Parts trade: Stationary vs. online	3-4
Sales of tyres/wheels	6/11/18-19
Service and technology of lighting systems	6/20
Service on the clutch and transmission	13-14/21
Servicing motorhomes, caravans	9-10
Suspension and steering technology	1-2/12
Techno Classica	6
Trends amongst tool providers	12/20
Trendsetter in Sustainability	12
Tyre service and fitting	6/11/18-19
Value-based repairs (parts, equipment, electronics maintenance, services)	3-4/9-10/17/22
E-vehicles: Servicing and Parts	3-4/15-16/23-24
2025 workshop special: Value-based repairs – Profitable Aftermarket Solutions	9-10



Advertisment format and prices

All prices are exclusive the applicable VAT rate.



Preferentail position cover:



* additional amount for bleed: 3 mm per trimmed edge

Adver- torial	bleed size (w×h)	4 colour
1/1 page	210 × 297 mm	5.200,–€
1/2 page	210 × 154 mm	2.850,–€

Advertorial:



* additional amou	nt for	bleed	: 3 mm	per trir	nmed ed	lg
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1/1	inside type area (w×h)	bleed size (w×h)	basic price b/w	4 colour
portrait	187 × 270 mm	210 × 297 mm	7.260,– €	9.015,–€

* additional amount for bleed: 3 mm per trimmed edge

1/1 page inside type area:



1/1 page outside type area:



portrait

Junior-	inside type area	bleed size	basic price	4 colour
page	(w×h)	(w×h)	b/w	
portrait	139 × 190 mm	150 × 211 mm	4.010,– €	5.405,–€

* additional amount for bleed: 3 mm per trimmed edge

Juniorpage inside type area:



portrait

Juniorpage outside type area:



1/2	inside type area (w×h)	bleed size (w×h)	basic price b/w	4 colour
portrait	91 × 270 mm	102 × 297 mm	2 (20)	5 010 C
landscape	187 × 134 mm	210 × 154 mm	3.630,– €	5.010,–€

bleed size

 $(w \times h)$

 $70 \times 297 \text{ mm}$

210 × 110 mm

inside type area

 $(w \times h)$

 $59 \times 270 \text{ mm}$

 $187 \times 90 \text{ mm}$

1/3

portrait

landscape

* additional amount for bleed: 3 mm per trimmed edge

basic price

b/w

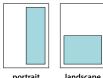
2.420,-€

* additional amount for bleed: 3 mm per trimmed edge

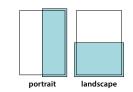
4 colour

3.740,-€

1/2 page inside type area:



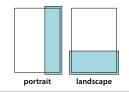
1/2 page outside type area:



page	inside	type	area:	

portrait	landscape

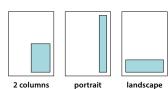
1/3 page outside type area:



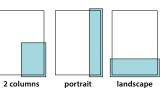
1/4	inside type area (w×h)	bleed size (w×h)	basic price b/w	4 colour
2 columns	91 × 134 mm	$102 \times 154 \text{mm}$		
portrait	$43 \times 270 \text{ mm}$	54 × 297 mm	1.815,– €	2.985,– €
landscape	187 × 65 mm	210 × 82 mm		

* additional amount for bleed: 3 mm per trimmed edge

1/4 page inside type area:



1/4 page outside type area:



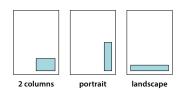
More Information on next page



1/8	inside type area (w×h)	bleed size (w×h)	basic price b/w	4 colour
2 columns	91 × 65 mm			
portrait	$43 \times 134 \mathrm{mm}$	-	910,– €	1.285,– €
landscape	187 × 32 mm			

* additional amount for bleed: 3 mm per trimmed edge

1/8 page inside type area:



Supplements	weight	cost per 1.000 ex.
	up to 25 g	360,-€
	up to 30 g	370,–€
	up to 35 g	380,-€
	each additional 5 g	10,–€

Supplements



max. format for delivery: $204 \times 288 \text{ mm (w} \times \text{h)}$

delivery address:

Logistik Zentrum AZ Druck und Datentechnik GmbH LZAZ I Heisinger Straße 21 I 87437 Kempten

delivery memo:

Krafthand Medien GmbH | Krafthand, issue ___ title of supplement

Inserts	quantities	price
	1 sheet = 2 pages*	7.260,–€
	2 sheet = 4 pages*	10.890,–€



*discountable:

1 sheet = 1 advertising page 2 sheet = 1,5 advertising page

Clued on Post-Card

please call

Discounts

within 12 months:

Contract discount		frequency rate	
3 adverts	5 %	1 pages	5 %
6 adverts	10 %	2 pages	10 %
12 adverts	15 %	3 pages	15 %
24 adverts	20 %	6 pages	20 %
		9 pages	25 %

Front page is not discountable, but is added to the final account as a 1/1 page in the contract discount resp. 1x in the frequency rate.

Occasional advertisement

Job offers, sells, bids, real estate, business connections, miscellaneous:

reduced basic price	b/w	4 colour
per mm, 1 column, 43 mm wide	3,60 €	5,90 €
Job requests	1,55 €	-
box number and administration surcharge	5,— € (non-recurring fee)	
Discounts	published twice 10 % published three times 15 %	



Payment terms

Payment within 30 days. Payment within 8 days: 2 % discount. Direct debit and prepayment: 3 % discount.

Bank accounts:

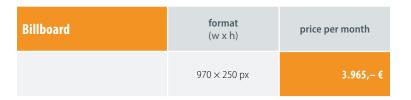
- Sparkasse Schwaben-Bodensee
 IBAN: DE92 7315 0000 0000 1031 84; SWIFT (BIC): BYLADEM1MLM
- **Postbank München**IBAN: DE44 7001 0080 0047 9398 07; SWIFT (BIC): PBNKDEFFXXX

Advertisement Rate Card 66 16 I 17



Format and prices

All prices are exclusive the applicable VAT rate.





85.000
ad impressions
guaranteed

Leaderboard	format (w x h)	price per month
	728 × 90 px	2.165,– €



Halfpage	format (w x h)	price per month
	300 × 600 px	2.980,–€



Rectangle	format (w x h)	price per month
Medium Rectangle	$300 \times 250 \text{ px}$	2165
Video Rectangle	$300 \times 250 \text{ px}$	2.165,– €

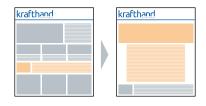




Skyscraper	format (w x h)	price per month
	160 × 600 px	2.165,– €

kraf	thand			
		-1		

Advertorial	price per month
Editorially designed PR article in the content stream on the homepage.	4.280,-€



More Information on next page

| Company of the com

Digital Rate Card 18 | 1 | 19



Format and prices

All prices are exclusive the applicable VAT rate.

Newsletter-Banner	format (w x h)	price per distribution
Frequency: every Tuesday and Friday	620 × 250 px	350,-€



Newsletter Advertorial	price per distribution
Frequency: every Tuesday and Friday	515,–€

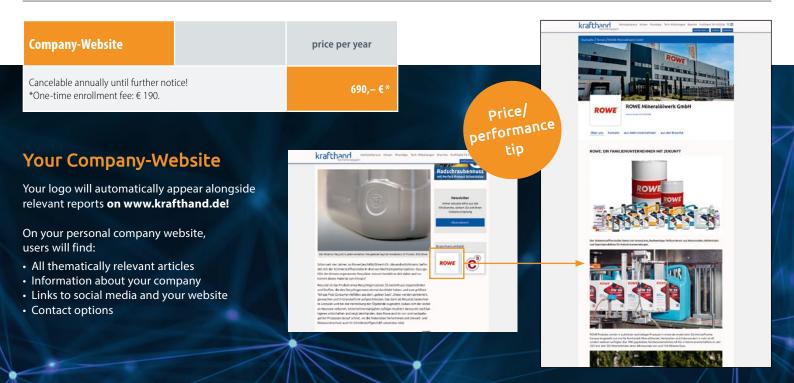


Stand-Alone-Newsletter	price per distribution
Specially designed newsletter in the Krafthand format. Your products – services – solutions are exclusively sent to Krafthand newsletter subscribers.	2.500,–€



Social Media	price per post
Target group advertising post via Kra and Instagram feeds Additional post fanpage timeline.	755,–€





Digital Rate Card 20 | 21

















